Agile Manager I Hierarchy Listing - Netscape

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Bookmarks Location http://psdemo.cinteractive.com/agility0005/am/goals_sorted.jsp

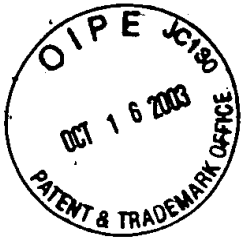**Goals**   ▷ Plan   ▷ Administor

[Select] ▼

View All Goals   *Show Columns for:* Priority ▼

	Cost	Payback	Priority	Due
Expand business with most profitable customers	125,000	16,750,000	5	17w
implement GSTP by yearend	150,000	10,000,000	5	34w
Build an Internet savvy design and install team	1,000,000	5,000,000	4	-5w
Deepen relationships with high net worth clients	750,000	5,000,000	5	6w
Develop a web-based customer self service strategy	450,000	2,800,000	4	21w
Reduce Breakeven on New Business	10,000	2,500,000	4	8w
Implement self service account maintenance	65,000	2,000,000	4	1w
Increase our technology R&D capability	555,555	2,000,000	5	34w
Revisit our product pricing strategy	20,000	1,500,000	5	6w
Achieve a 20% ROI	250,000	1,250,000	5	34w
Implement highly scalable and efficient processes	450,000	1,250,000	5	30w
Increase auto adjudication rates	1,000,000	1,250,000	5	86w
Develope an RFP for professional services support	250,000	1,000,000	5	-3w
Recruit and hire world class industry talent	250,000	1,000,000	5	34w
Select an E-commerce consulting firm	300,000	1,000,000	4	4w
Ask clients about our perceived competencies	10,000	500,000	5	1w
Reduce product development cycle by 6 months	250,000	500,000	4	17w
Have profitable products for every segment	75,000	250,000	5	34w
Resell our back office processing capabilities	50,000	250,000	4	21w
Reduce our AR to under 60 days	5,000	150,000	5	8w

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Fig. 19

Goals	▷ Administor

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View Contributing Goals			Show Columns for: Domain ▼	
Expand business with most profitable customers	**Cost**	**Payback**	**Priority**	**Due**
Customers				
Relationships				
Deepen relationships with high net worth clients	750,000	5,000,000	5	6w
Products				
Have profitable products for every segment	75,000	250,000	5	33w
Top Goal Total:	$825,000.00	$5,250,000.00		

Agile Manager

Fig. 22